Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

### Filing at a Glance

Company: The Prudential Insurance Company of America

Product Name: NCTU-2001 SERFF Tr Num: PRUD-125850305 State: ArkansasLH TOI: L04I Individual Life - Term SERFF Status: Closed State Tr Num: 40565

Sub-TOI: L04I.213 Specified Age or Duration - Co Tr Num: NCTU-2001-JSAR

Fixed/Indeterminate Premium - Single Life

Filing Type: Form Co Status: IIGL Reviewer(s): Linda Bird

Authors: Diane Barrios, Marcelle Chapman, David Collier, Rozelyn Hayes, David Koonce, Gil Ortiz, Eula Quailes, John Steiniger,

Genetta Williams

Date Submitted: 10/14/2008 Disposition Status: Accepted For

Informational Purposes Implementation Date:

State Status: Filed-Closed

Disposition Date: 10/17/2008

Implementation Date Requested: 01/01/2009

State Filing Description:

#### **General Information**

Project Name: NCTU-2001 Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:

Requested Filing Mode: Informational Domicile Status Comments: This filing has been

submitted to our Domicile State, New Jersey.

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 10/17/2008

State Status Changed: 10/17/2008

Corresponding Filing Tracking Number:

Filing Description:

Deemer Date:

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

In Re: The Prudential Insurance Company of America

Company # 68241

Individual Life

Form Numbers: NCTU-2001

Informational Filing

Dear Commissioner:

For informational purposes, we are notifying you of a change to use the 2001 CSO mortality table for the referenced policy form.

Form NCTU-2001 is a Level Benefit Three Year Term Policy with increasing premiums. There are no provisions for conversion or renewal. This form was approved on 7/30/2001.

The CSO mortality table is not specified in this policy form and there are no changes to any of the contract provisions. The premium rates are not changing. Copies of the approved form and updated actuarial material is enclosed.

If you have any questions, please call me toll-free at (888)-800-8244, or contact me via e-mail at John.Steiniger@Prudential.com.

## **Company and Contact**

#### **Filing Contact Information**

John Steiniger, Second Vice President John.Steiniger@Prudential.com

Individual Insurance Group (973) 802-6104 [Phone] Newark, NJ 07102-2992 (973) 367-8134[FAX]

Filing Company Information

The Prudential Insurance Company of America CoCode: 68241 State of Domicile: New Jersey

751 Broad Street Group Code: 304 Company Type: Life Newark, NJ 07102-3777 Group Name: State ID Number:

(973) 802-6000 ext. [Phone] FEIN Number: 22-1211670

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Company Tracking Number: NCTU-2001-JSAR

TOI: L04I Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001 Project Name/Number: NCTU-2001/

# **Filing Fees**

Fee Required? Yes

\$50.00 Fee Amount: No

Retaliatory?

Fee Explanation: \$50.00 per filing

Per Company: No

**COMPANY AMOUNT** DATE PROCESSED TRANSACTION #

The Prudential Insurance Company of America \$50.00 10/14/2008 23182791

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

# **Correspondence Summary**

#### **Dispositions**

| Status      | Created By    | Created On | Date Submitted |
|-------------|---------------|------------|----------------|
| Accepted F  | or Linda Bird | 10/17/2008 | 10/17/2008     |
| Information | al            |            |                |
| Purposes    |               |            |                |

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

# **Disposition**

Disposition Date: 10/17/2008

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

| Item Type           | Item Name                      | Item Status | <b>Public Access</b> |
|---------------------|--------------------------------|-------------|----------------------|
| Supporting Document | Certification/Notice           |             | Yes                  |
| Supporting Document | Application                    |             | Yes                  |
| Supporting Document | Life & Annuity - Acturial Memo |             | No                   |
| Supporting Document | NCTU-2001 Basic Policy         |             | Yes                  |

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

#### **Rate Information**

Rate data does NOT apply to filing.

Company Tracking Number: NCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.213 Specified Age or Duration -

Fixed/Indeterminate Premium - Single Life

Product Name: NCTU-2001
Project Name/Number: NCTU-2001/

# **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Certification/Notice 10/08/2008

Comments:

Certification/Notice

Attachment:

AR Cert of Compliance.pdf

**Review Status:** 

Satisfied -Name: Application 10/08/2008

**Comments:** 

ORD 96200-98 was approved on 10/27/1998

**Review Status:** 

Satisfied -Name: NCTU-2001 Basic Policy 10/08/2008

**Comments:** 

NCTU-2001 Basic Policy

**Attachment:** 

NCTU-2001 Generic Policy.pdf

# Certificate of Compliance with Arkansas Rule and Regulation 19

Insurer: The Prudential Insurance Company of America

| Form Number(s): NCTU-2001   |                                       |
|---|---------------------------------------|
|   |                                       |
|   |                                       |
|   |                                       |
|   |                                       |
| I hereby certify that the filing above meets all applicable requirements of Rule and Regulation 19. | e Arkansas requirements including the |
|   |                                       |
|   |                                       |
| John Steiniger  |                                       |
| Signature of Company Officer  | <del></del>                           |
|   |                                       |
| John Steiniger  |                                       |
| Name  |                                       |
|   |                                       |
| Second Vice President   |                                       |
| Title   |                                       |
| 10/2/00   |                                       |
| 10/3/08<br>Date   |                                       |
| Dute  |                                       |
|   |                                       |
|   |                                       |



Insured

JOHN DOE

XX XXX XXX Oct 1, 2001

Policy Number Contract Date

Agency

R-NK 1

Term Life Policy. Provides a level benefit. Life insurance payable upon death within stated term period. Premiums payable during Insured's lifetime for stated premium period. Premiums will increase annually as shown under Schedule of Premiums on page 3. Not convertible or renewable. Non-participating.

We will pay the beneficiary the death benefit described in this contract promptly if we receive due proof that the Insured died in the term period. We make this promise subject to all the provisions of this contract. The term period starts on the contract date. The anniversary at the end of the term period is part of the term period.

If there is ever a question about this contract, just see a Prudential representative or contact one of our offices.

**10-Day Right to Cancel Contract.**—If you return this contract to us no later than 10 days after you receive it, we will refund your money promptly. The contract will be canceled from the start. All you have to do is take it or mail it to one of our offices or to the representative who sold it to you.

Signed for Prudential.

**SEECIMEN** 

Secretary

SORECHMEN

President

PLEASE READ YOUR POLICY CAREFULLY; it is a legal contract between you and Prudential.

# **GUIDE TO CONTENTS**

|                           | Page |
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| Contract Data             | 3    |
| Definitions               | 5    |
| The Contract              | 5    |
| Ownership                 | 5    |
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| Settlement Options Tables | . 10 |

A copy of the application and any riders or endorsements can be found at the end of the contract.

#### **CONTRACT DATA**

#### Insured

[JOHN DOE] [Male], [Issue Age 35]

#### **Rating Class**

[Standard]

#### **Basic Contract Information**

Policy Number [XX XXX XXX] Contract Date [October 1, 2001]

Term Period 3 years Premium Period 3 years

Beneficiary Class 1 [MARY DOE, wife]

Class 2 [ROBERT DOE, son]

#### Life Insurance on the Insured

Basic Amount [\$100,000.00]

#### **Schedule of Premiums**

Contract premiums are due on the contract date and every 12 months after that date. The annual premium is [\$126.00] and changes as shown below.

|                        | Total Annual      |
|------------------------|-------------------|
| Premium Change Date(s) | Contract Premiums |
| [JAN 1, 2002]          | [\$127.00]        |
| [JAN 1, 2003]          | [\$128.00]        |

**END OF CONTRACT DATA** 

### **ENDORSEMENTS**

(Only we can endorse this contract.)

#### **DEFINITIONS**

We, our, us and Prudential.—The Prudential Insurance Company of America.

You and Your.—The owner of the contract.

**Insured.**—The person named as the Insured on the first page. He or she need not be the owner.

**Issue date.**—Same as the contract date.

**Anniversary** or **contract anniversary.**—The same day and month as the contract date in each later year.

Contract year.—A year that starts on the contract date or on an anniversary.

#### THE CONTRACT

#### **Entire Contract**

This policy and any attached copy of an application, including an application requesting a change, form the entire contract. We assume that all statements in an application are made to the best of the knowledge and belief of the person(s) who make them; in the absence of fraud, they are deemed to be representations and not warranties. We rely on those statements when we issue the contract and when we change it. We will not use any statement, unless made in an application, to try to void the contract, to contest a change, or to deny a claim.

#### **Contract Modifications**

Only a Prudential officer with the rank or title of vice president may agree to modify this contract, and then only in writing.

#### Incontestability

Except for non-payment of premium, we will not contest this contract after it has been in force during the Insured's lifetime for two years from the issue date.

#### **OWNERSHIP**

On the contract date, the Insured is the owner of the contract, unless a different owner is named in the application. If a different owner is named, we will show that owner in a provision we endorse in the contract. The ownership arrangement in effect on the contract date will remain in effect unless you ask us to change it.

You may change the ownership of the contract by sending us a request in a form that meets our needs. We may ask you to send us the contract to be endorsed. If we receive your request in a form that meets our needs, and the contract if we ask for it, we will file and record the change, and it will take effect as of the date you signed the request.

While the Insured is living, the owner is entitled to any contract benefit and value, and to the exercise of any right and privilege granted by the contract or by us.

#### **DEATH BENEFITS**

If the Insured dies in the term period, we will pay a benefit at the Insured's death (except as we state in the Suicide Exclusion) if this contract is in force at the time of death; that is, the initial premium has been paid and no premium is past due beyond the 31 day grace period we describe under Premium Payment.

The benefit payable at the Insured's death will be equal to the Life Insurance on the Insured as described on a contract data page, plus a return of any unearned premium paid by you less any past due premium.

This contract may provide other benefits on the death of the Insured or benefits on the death of other insureds. If it does, each benefit will be listed on a contract data page, and a form describing the benefit and the conditions under which it is payable will be included in this contract. Any such benefit will be payable only if the contract is in force, unless the form that describes the benefit states otherwise.

**Unearned Premium** 

When we pay a death benefit on the Insured, we will return that part of the last premium paid by you for that benefit that covers the period after the date of death.

Interest on Death Benefit Any death benefit described above will be credited with interest from the date of death at a rate declared by Prudential or in accordance with applicable laws.

**Suicide Exclusion** 

If the Insured, whether sane or insane, dies by suicide within two years from the issue date, this contract will end and we will return the premiums paid. The contract will provide no further benefit.

**Method of Payment** 

You may choose to have any death benefit paid in a single sum or under an optional mode of settlement (see Settlement Options).

#### **BENEFICIARY**

You may designate or change a beneficiary by sending us a request in a form that meets our needs. We may ask you to send us the contract to be endorsed. If we receive your request, and the contract if we ask for it, we will file and record the change and it will take effect as of the date you signed the request. But if we make any payment(s) before we receive the request, we will not have to make the payment(s) again. Any beneficiary's interest is subject to the rights of any assignee we know of.

When a beneficiary is designated, any relationship shown is to the Insured, unless otherwise stated. To show priority, we will use numbered classes, so that the class with first priority is called class 1, the class with next priority is called class 2, and so on. When we use numbered classes, these statements apply to beneficiaries unless the form states otherwise:

- 1. One who survives the Insured will have the right to be paid only if no one in a prior class survives the Insured.
- 2. One who has the right to be paid will be the only one paid if no one else in the same class survives the Insured.
- 3. Two or more in the same class who have the right to be paid will be paid in equal shares.
- 4. If none survive the Insured, we will pay in one sum to the Insured's estate.

Before we make a payment, we have the right to decide what proof we need of the identity, age or any other facts about any persons designated as beneficiaries. If beneficiaries are not designated by name and we make payment(s) based on that proof, we will not have to make the payment(s) again.

#### CHANGE IN PLAN

You may be able to have this contract changed to another plan of life insurance. Any change will be made only if we consent, and will be subject to conditions and charges that are then determined.

#### PREMIUM PAYMENT

#### **Payment of Premiums**

The schedule of premiums shows the amounts of the premiums and when they are due. These premiums are due only while the Insured is living and only during the premium period.

#### **Grace Period**

We grant a 31-day grace period for paying each premium except the first one. If the premium has not been paid by its due date, the contract will stay in force during the grace period. If the premium has not been paid when its grace period is over, the contract will end and have no value.

#### REINSTATEMENT

You may reinstate this contract after the grace period of a past due premium if: the term period has not ended; the premium payment is not past due more than five years; and you prove to us that the Insured is insurable for the contract.

You must pay us all premiums in arrears; we may also charge compound interest at a rate of up to 6% per year.

#### **GENERAL PROVISIONS**

Currency

Any money we pay, or that is paid to us, must be in United States currency.

Misstatement of Age

If the Insured's stated age is not correct, we will change each benefit and any amount to be paid to what the premium would have bought for the correct age.

The Schedule of Premiums may show that premiums change or stop on a certain date. We may have used that date because the Insured would attain a certain age on that date. If we find that the issue age was wrong, we will correct that date.

Cancellation

If you ask us in a form that meets our needs and while no premium is past due, we will cancel this contract on the date we receive your request. On that date, the contract will end and have no value. We will return that part of the last premium paid by you that covers the period after the cancellation date.

**Assignment** 

We will not be deemed to know of an assignment unless we receive it, or a copy of it. We are not obliged to see that an assignment is valid or sufficient. This contract may not be assigned to any employee benefit plan without our consent.

**Non-Participating** 

This contract will not share in our profits or surplus earnings. We will pay no dividends on it.

#### SETTLEMENT OPTIONS

#### **Options Described**

You may choose to have any death benefit paid in a single sum or under one of the optional modes of settlement described below.

If the person who is to receive the proceeds of this contract wishes to take advantage of one of these optional modes, we will be glad to furnish, on request, details of the options we describe below or any others we may have available at the time the proceeds become payable.

# Option 1 (Instalments for a Fixed Period)

We will make equal payments for up to 25 years. The Option 1 Table shows the minimum amounts we will pay.

#### Option 2 (Life Income)

We will make equal monthly payments for as long as the person on whose life the settlement is based lives with payments certain for 120 months. The Option 2 Table shows the minimum amounts we will pay. But, we must have proof of the date of birth of the person on whose life the settlement is based. Option 2 rates are based upon the Annuity 2000 Mortality Table.

# Option 3 (Interest Payment)

We will hold an amount at interest. We will pay the interest annually, semi-annually, quarterly, or monthly.

# Option 4 (Instalments of a Fixed Amount)

We will make equal annual, semi-annual, quarterly, or monthly payments for as long as the available proceeds provide.

#### Option 5 (Non-Participating Income)

We will make payments like those of any annuity we then regularly issue that: (1) is based on United States currency; (2) is bought by a single sum; (3) does not provide for dividends; and (4) does not normally provide for deferral of the first payment. Each payment will be at least equal to what we would pay under that kind of annuity with its first payment due on its contract date. If a life income is chosen, we must have proof of the date of birth of any person on whose life the option is based. Option 5 cannot be chosen more than 30 days before the due date of the first payment.

#### **Interest Rate**

Payments under Options 1, 2, 3 and 4 will be calculated assuming an effective interest rate of at least 3% a year. We may include more interest.

## SETTLEMENT OPTIONS TABLES

#### **OPTION 1 TABLE**

#### OPTION 2 TABLE

| MINIMUM AMOUNT OF       |
|-------------------------|
| MONTHLY PAYMENT FOR     |
| EACH \$1,000, THE FIRST |
| PAYARI FIMMEDIATELY     |

| PAYABLE IN | MMEDIATELY |
|------------|------------|
| Number     | Monthly    |
| of Years   | Payment    |
| 1          | \$84.47    |
| 2          | 42.86      |
| 3          | 28.99      |
| 4          | 22.06      |
| 5          | 17.91      |
| 6          | 15.14      |
| 7          | 13.16      |
| 8          | 11.68      |
| 9          | 10.53      |
| 10         | 9.61       |
| 11         | 8.86       |
| 12         | 8.24       |
| 13         | 7.71       |
| 14         | 7.26       |
| 15         | 6.87       |
| 16         | 6.53       |
| 17         | 6.23       |
| 18         | 5.96       |
| 19         | 5.73       |
| 20         | 5.51       |
| 21         | 5.32       |
| 22         | 5.15       |
| 23         | 4.99       |
| 24         | 4.84       |
| 25         | 4.71       |
|            |            |

Multiply the monthly amount by 2.993 for quarterly, 5.963 for semi-annual or 11.839 for annual.

| GUARANTI<br>FOR THE   | ED SETTLEMENT O  | PTION 2 MONTHLY P.<br>LIO 120 PAYMENTS C   | AYMENTS<br>ERTAIN  |
|---|--|--|--|
| AGE LAST<br>BIRTHDAY  | Monthly Payment  | AGE LAST<br>BIRTHDAY   | Monthly Payment  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31<br>32<br>33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41 | \$2.73<br>2.74<br>2.75<br>2.77<br>2.78<br>2.83<br>2.84<br>2.85<br>2.89<br>2.99<br>2.99<br>2.99<br>2.99<br>2.99<br>2.99<br>3.00<br>2.99<br>3.00<br>3.11<br>3.14<br>3.19<br>3.22<br>3.33<br>3.35<br>3.35<br>3.35<br>3.35<br>3.35<br>3.35 | 42<br>43<br>44<br>45<br>46<br>47<br>48<br>49<br>50<br>51<br>52<br>53<br>54<br>55<br>56<br>57<br>58<br>59<br>60<br>61<br>62<br>63<br>64<br>65<br>66<br>67<br>68<br>69<br>70<br>71<br>72<br>73<br>74<br>75<br>76<br>77<br>78<br>80<br>and over | \$3.70<br>3.76<br>3.81<br>3.87<br>4.00<br>4.07<br>4.14<br>4.22<br>4.30<br>4.48<br>4.58<br>4.68<br>4.79<br>4.90<br>5.15<br>5.28<br>5.57<br>5.86<br>6.42<br>7.60<br>7.20<br>7.40<br>7.79<br>8.33<br>8.49<br>8.64<br>8.78 |



# Application for Life Insurance or Policy Change

The Prudential Insurance Company of America

- Pruco Life Insurance Company, a subsidiary of
The Prudential Insurance Company of America
Corporate Offices, Newark, New Jersey

| Part 1  | Policy number   | XXX XX   | * **  |                             |                | Check here if | policy cha  | ange.  |
|---|---|--|---|-----------------------------|----------------|---------------|---|--|
|   | 1. Name of primar  Joh  (First name, mid  2. Social Security  3. Sex ☐ femal  4. Marital status  5. Date of birth | ry proposed insur  n Do C  ddle initial, last na  number e 🖾 male  month day yea | red (or current insurance)  XXX - XX  le  | - ✓××<br>ed □ wido          | owed           | separated     | ☐ divorc  |  |
|   | 8. Billing address  9. Home address (if different)  | (street, city, sta   | Name Name Name Name Name Name Name Name   | Stree!<br>Any               | state          | **            | <×  |  |
|   |   |  | $(+\times)$ | , ,                         | Υ              |               |   |  |
|   | Company   |  |   | Ame<br>\$<br>\$<br>\$<br>\$ |                |               | rance ndividual Group ndividual Group ndividual Group ndividual Group ndividual Group | To be replaced?  Yes No Yes No Yes No Yes No Yes No Yes No |
| Proposed Insureds (Include applicant in requesting Applicant's Waiver of Premium [AWP] Benefit) |   |  | relationship to primary<br>proposed insured   | sex dat                     | e of birth age |               |   | ☐ No life insurance companies                              |

|   | 2. 11<br>3. S                                       | nitial amoun<br>supplementa<br>Waiver of<br>Applicant<br>Automatic<br>Accelerat<br>(Living Ne               | it of insurance \$ / Oo inty benefits and riders  f Premium  c's Waiver of Premium  c Premium Loan  tion of Death Benefits eeds Benefit)   | Accidental Death Benefit Option to Purchase Additio Option to Purchase Paid-u (include details in section   | Variable Death Benefit  Benefit \$ se Additional Insurance (OPAI) \$ se Paid-up Life Insurance Additions a section G, Special Requests) |  |  |  |
|---|---|---|--|---|---|--|--|--|
| D Beneficiaries   | s1. Beneficiary information Relationship to primary |   |  |   |   |  |  |  |
| and   |   | <u>Na</u>   | me   |   | proposed insured  | Age  |  |  |
| Ownership   |   | imary<br>lass 1)  | Mary Doe.  |   | Spouse  | 35   |  |  |
| (If trust, provide<br>name of trust,<br>trustee and date<br>of trust) | Contingent  |   | Robert Doe   |   | Son   | /0   |  |  |
|   | Å   | Address   | t name, middle initial, last nan<br>et, city, state, ZIP)  | ne)   | то  | nth day year   |  |  |
| Payment Information   | 1a.   | Within the of the med pregnancy   | past 90 days, has any proposical profession that he or she or well-baby care?  | ed insured been hospitalize<br>needs hospitalization for a  | ed or been advised by a memb<br>ny reason other than for norm   | er<br>al<br>□Yes ⊠No                                     |  |  |
| E Payment<br>Information  | 1a.   | Within the of the med pregnancy   | past 90 days, has any proposical profession that he or she or well-baby care?  | ed insured been hospitalize<br>needs hospitalization for a<br>posed insured received trea   | ed or been advised by a memb<br>ny reason other than for norm<br>tment or advice from a membe   | er<br>al<br>□Yes ⊠No                                     |  |  |
|   | 1a.   | Within the of the med pregnancy Within the of the med   | past 90 days, has any proposical profession that he or she or well-baby care? past 12 months, has any propical profession for heart diseal examination required on th  | ed insured been hospitalize<br>needs hospitalization for a<br>posed insured received trea<br>ase, chest pain, stroke or ca  | ed or been advised by a member<br>ny reason other than for norm<br>tment or advice from a member<br>ancer (except skin)?                | er<br>al<br>□ Yes Ø_No<br>er<br>□ Yes Ø_No<br>□ Yes Ø_No |  |  |
|   | 1a.<br>b.   | Within the of the med pregnancy Within the of the med is a medical Premium p                                | past 90 days, has any proposical profession that he or she or well-baby care? past 12 months, has any propical profession for heart diseal examination required on the advantage of the collect full modes.                                    | red insured been hospitalize needs hospitalization for a posed insured received trea ase, chest pain, stroke or call e primary proposed insured second proposed insured and all premium if prepaid)   | ed or been advised by a membrony reason other than for normothement or advice from a membroner (except skin)?    Monthly                | er<br>al<br>Yes Ø-No<br>er<br>Yes Ø-No<br>Yes Ø-No       |  |  |
|   | 1a.<br>b.<br>2.                                     | Within the of the med pregnancy Within the of the med is a medical Premium p Annual Electron                | past 90 days, has any proposical profession that he or she or well-baby care? past 12 months, has any propical profession for heart diseal examination required on the   | red insured been hospitalized needs hospitalization for a posed insured received treat ase, chest pain, stroke or case e primary proposed insured second proposed insured podal premium if prepaid)    Quarterly   Payroll Budget application \$ 126.00                         | d or been advised by a membry reason other than for normatment or advice from a membrancer (except skin)?                               | er al     Yes  |  |  |
|   | 1a.<br>b.<br>2.                                     | Within the of the med pregnancy Within the of the medical samedical Premium p  Annual Electron  Amount of p | past 90 days, has any proposical profession that he or she or well-baby care? past 12 months, has any propical profession for heart diseral examination required on the asyment mode (collect full modes). Semiannual nic Funds Transfer (EFT) | red insured been hospitalized needs hospitalization for all posed insured received treat ase, chest pain, stroke or case primary proposed insured second proposed insured second proposed insured podal premium if prepaid)    Quarterly   Payroll Budget application \$ 126.00 | d or been advised by a membry reason other than for normatment or advice from a membrancer (except skin)?                               | er al     Yes  |  |  |

| Background on Proposed |            | Has either the primary proposed insured or second proposed insured (if any) ever used tobacco o other nicotine products such as cigarettes, cigars, pipe, chewing tobacco, snuff, nicotine gum or   |                  |     |              |
|------------------------|------------|---|------------------|-----|--------------|
| Insureds               |            | nicotine patch? (If Yes, provide date when last used and indicate all types of products.)   |                  | Yes | <b>Z</b> _No |
|                        |            | Primary proposed insured Product(s)   | _                |     |              |
|                        |            | Second proposed insured   | _                |     |              |
|                        | 2.         | What are the occupation and duties of the primary proposed insured?  Manager and Administrative Duties  | _                |     |              |
|                        | 3.         | Within the last two years, has any proposed insured done or does he or she plan to do the following   | ng:              |     |              |
|                        |            | <ul> <li>a. operate or have any duties aboard an aircraft, glider, balloon or similar device?</li> <li>(If Yes, complete Aviation Questionnaire.)</li> </ul>  |                  | Yes | <b>⊠</b> -No |
|                        |            | b. participate in hazardous sports, such as auto, motorcycle, snowmobile or powerboat competitions/exhibitions, scuba diving, mountain climbing, parachuting, skydiving or any other such sport or hobby? (If Yes, complete Avocation Questionnaire.) |                  | Yes | <b></b> No   |
|                        | 4.         | Is any proposed insured applying for or requesting reinstatement or policy change(s) of any   |                  |     | <u> </u>     |
| •                      | •          | other life or health insurance policy? (If Yes, provide insurance company, policy plan and amount.)   |                  | Yes | ⊠_No         |
|                        |            |   | _                |     |              |
|                        | 5.         | Has any proposed insured been convicted of, or currently charged with, the commission of any criminal offense – other than the violation of a motor vehicle law – within the last 10 years? (If Yes, provide details.)                                |                  | Yes | <b>∠</b> No  |
|                        | 6.         | a. Driver's license number and state of issue of primary proposed insured   | <u>-</u><br>5+   | a f | e)           |
|                        |            | b. In the last three years, has any proposed insured  |                  |     |              |
|                        |            | <ul><li>(1) had a driver's license denied, suspended or revoked?</li><li>(2) been convicted of or cited for</li></ul>   |                  | Yes | Ø No         |
|                        |            | (a) three or more moving violations?  |                  | Yes | ⋈ No         |
|                        |            | <ul><li>(b) driving under the influence of alcohol or drugs?</li><li>(3) been involved as a driver in two or more auto accidents?</li></ul>   |                  | Yes | Ø No         |
|                        |            | (3) been involved as a driver in two of more auto accidents?  (If Yes to any of the above, provide details, including type of violation, accident, or reason for denial, suspension or revocation.)   | _                | Yes | ⊠-No         |
|                        | 7.         | Does any proposed insured plan to live or travel outside the United States or Canada within the next 12 months? (If Yes, list countries and purpose and duration of each trip.)   |                  | Yes | ⊠ No         |
| Additional Coverage    | Co<br>Pr   | omplete only if this is an application for additional coverage on a person already covered by a udential or Pruco policy with an application date within three months of the date of this application   | <del>-</del><br> |     |              |
| J                      | pro<br>inc | the best of your knowledge, has the health or the mental or physical condition of any person oposed for insurance changed since the answers and statements were given in the application cluded in policy number?                                     |                  | Yes | □ No         |
|                        | _          | Yes, complete the appropriate Part 2 Medical Information section.)  |                  |     |              |
| <b>U</b> Changes       | Ch         | anges made by the Company (not applicable in New Mexico or West Virginia)   |                  |     |              |

| 3 Physician | Primary proposed insured  |  |  |  |  |  |  |  |
|-------------|---|--|--|--|--|--|--|--|
| Information | <u>rnysician iast consuited</u>   |  |  |  |  |  |  |  |
|             | Name Dr. William Smith  |  |  |  |  |  |  |  |
|             | Address 23 ms.n Street  |  |  |  |  |  |  |  |
|             | (street, city, state, ZIP)  Any City Any State ++x+   |  |  |  |  |  |  |  |
|             | Telephone number ( +xx × xx Date last seen /0 - / - 99  |  |  |  |  |  |  |  |
|             | Reason last seenCold  |  |  |  |  |  |  |  |
|             | Primary physician   |  |  |  |  |  |  |  |
|             | Name Dr. William Smith  |  |  |  |  |  |  |  |
|             | Address 23 mein Street  |  |  |  |  |  |  |  |
| v           | (street, city, state, ZIP)  Any City Any State ++xxx  |  |  |  |  |  |  |  |
|             | Address 23 Mein Street  (street, city, state, ZIP)  Any City Any State +++××  Telephone number +++ ××× Date last seen 10-1-99 |  |  |  |  |  |  |  |
|             | Reason last seen  |  |  |  |  |  |  |  |
|             |   |  |  |  |  |  |  |  |
|             | Second proposed insured or applicant for Applicant's Waiver of Premium (AWP)  |  |  |  |  |  |  |  |
|             | Physician last consulted  |  |  |  |  |  |  |  |
|             | Name  |  |  |  |  |  |  |  |
|             | Address   |  |  |  |  |  |  |  |
|             | (street, city, state, ZIP)  |  |  |  |  |  |  |  |
|             | Telephone number ( Date last seen   |  |  |  |  |  |  |  |
|             | Reason last seen  |  |  |  |  |  |  |  |
|             | Primary physician   |  |  |  |  |  |  |  |
|             | Name  |  |  |  |  |  |  |  |
|             | Address   |  |  |  |  |  |  |  |
|             | (street, city, state, ZIP)  |  |  |  |  |  |  |  |
|             | Telephone number () Date last seen  |  |  |  |  |  |  |  |
|             | Reason last seen  |  |  |  |  |  |  |  |
|             |   |  |  |  |  |  |  |  |
| Physical    | Height Weight   |  |  |  |  |  |  |  |
| Measureme   | ents  |  |  |  |  |  |  |  |
|             | ——————————————————————————————————————  |  |  |  |  |  |  |  |
|             | Second proposed insured   |  |  |  |  |  |  |  |
|             | . AWP applicant   |  |  |  |  |  |  |  |

M Category II 1. Family record

Changes and Plans other than Gibraltar (GIB)

|         | Current age or |  | Current age or | r Year and cause |          |
|---------|----------------|--|----------------|------------------|----------|
|         | age at death   |  |                | age at death     | of death |
| Father  | 65             |  | Mother         | 65               |          |
| Brother | 30             |  | Sister         | 25               |          |
| Brother |                |  | Sister         |                  |          |
| Brother |                |  | Sister         |                  |          |

| 2. | Has anyone proposed for coverage been diagnosed with or treated by a member of the medical profession for  |       |              |
|----|--|-------|--------------|
|    | a. chest pain or any disorder of the heart or blood vessels?   | ☐ Yes | ÆNo          |
|    | b. high blood pressure?  | ☐ Yes | ß No         |
|    | c. cancer, tumor, leukemia, melanoma or lymphoma?  | ☐ Yes | ₫ No         |
|    | d. diabetes or high blood sugar?   | ☐ Yes | ⊠ No         |
|    | e. mental or psychiatric illness?  | ☐ Yes | ÆNo          |
|    | f. Acquired Immune Deficiency Syndrome (AIDS) or AIDS-Related Complex (ARC)? (Maine: this question may be answered No if an individual has tested HIV positive and does not have symptoms of the disease AIDS such as dry coughs, skin lesions, weakness, fatigue, weight loss or loss of appetite.)   | ☐ Yes | <b>⊠</b> No  |
|    | g. infection caused by the Human Immunodeficiency Virus (HIV)? (Not applicable in California, Connecticut and Maine. Wisconsin: AIDS virus HIV antibody testing is limited to FDA-licensed enzyme immunoassay and confirmatory HIV antibody tests. Any test performed at an anonymous counseling and testing site is confidential and need not be revealed on this application.) | ☐ Yes | Z≞ No        |
|    | h. any sexually transmitted diseases?  | ☐ Yes | <u>Z</u> -No |
|    | i. asthma or any disorder of the lungs?  | ∑ Yes | [ No         |
|    | j. any disorder of the brain or nervous system?  | ☐ Yes | ₹ No         |
|    | k. hepatitis or any disorder of the liver, stomach or intestines?  | ☐ Yes | ⊠. No        |
|    | I. any disorder of the kidney or urinary tract? ☐ Yes 🔀 No   |       | <b>-</b>     |
| 3. | Is anyone proposed for coverage currently taking prescription medication?  | ☐ Yes | ß No         |
| 4. | Other than above, has anyone proposed for coverage   |       |              |
|    | a. been a patient in a hospital or other medical facility?   | ☐ Yes | ⊠ No         |
|    | b. in the last five years, had or been advised to have surgery, medical tests (other than HIV) or diagnostic procedures such as ECGs, stress tests, X-rays, blood tests, urine tests, etc.?  | ☐ Yes | r No         |
| 5. | Has anyone proposed for coverage   |       |              |
|    | a. used, or is he or she now using, cocaine, amphetamines, marijuana, heroin or other drugs, except as prescribed by a member of the medical profession?   | ☐ Yes | Ľ⁴ No        |
|    | b. had or been advised to have treatment or counseling for alcohol or drug use?  | ☐ Yes | ⊠ No         |
| 6. | Does anyone proposed for coverage have any disease, disorder or condition not previously mentioned?  | ☐ Yes | Ø No         |
| 7. | Has anyone proposed for coverage had life or health insurance declined, postponed or issued with an increased premium? ( <b>Missouri</b> : this question may be answered No if an individual has been declined for coverage.)  | ☐ Yes | ⊠ No         |
| 8. | Is anyone proposed for coverage currently unable to perform his or her normal daily activities or all normal occupational duties on a full-time basis at the customary place of employment?  | ☐ Yes | ⊠ No         |
| 9. | Has anyone proposed for coverage requested or received disability or compensation benefits?  | ☐ Yes | ⊠ No         |
|    |  |       |              |

For additional medical details, use another application.

#### **Terms and Conditions**

The words "I" and "my" refer to the primary proposed insured and policyowner or applicant, if other than the primary proposed insured. The word "Company" refers to the company checked at the beginning of this application.

Unless I have specified a policy date or special payment plan (e.g., government allotment, payroll budget) in this application, I understand that if the initial premium is not paid with this request for coverage, the policy will become effective when all of the following conditions are met:

- · the policy is issued, delivered and I accept it,
- · the health of all persons proposed for insurance remains as stated in the application and
- the first premium is paid in full and the check or other form of payment is good and can be collected.

If the Company enters any change in section J, I approve the change by accepting the policy unless the law requires written consent to changes. No Company representative can make or change a policy, or waive any of the Company's rights or requirements.

The Company will pay the beneficiary named in the application (or in the policy if requesting a policy change and no beneficiary has been named in the application) any applicable insurance benefit either at the death of the primary insured or at the death of an insured child after the death of the primary insured if there is no insured spouse.

For policy changes, the existing policyowner and beneficiary designation will be used unless a new policyowner or beneficiary designation is provided in this application.

The policyowner is either the primary proposed insured or the applicant unless a different policyowner is named in the application. This is subject to any provisions for the automatic transfer of ownership stated in the policy.

If joint policyowners are named, in the event of the death of one policyowner, the survivor(s) shall be the policyowner(s), unless otherwise specified.

### **Signatures**

I certify, affirm and understand the following:

- To the best of my knowledge and belief, the statements in this application, as well as any forms that the Company designates to be part of the application and that are attached to the policy, are complete, true and correctly recorded.
- Except for failure to pay premium or fraud, the Company will not contest the validity of this policy or change request after it has been in force during the insured's lifetime for two years from the date it takes effect.
- I will inform the Company of any changes in my or any proposed insured's health, mental or physical condition, or of any changes to any answers on this application, prior to or upon delivery of this policy.
- If I have requested the Acceleration of Death Benefits (Living Needs Benefit), I have read the disclosures in the brochure (ORD 87246).
- I have received and read the Terms and Conditions shown above and the Important Notice About Your Application for Insurance.
- I believe this policy meets my insurance needs and financial objectives. For a variable product: I acknowledge receipt of a
  current prospectus for the policy. I understand that the policy's value and death benefit may vary depending on the policy's
  investment experience.
- My original signature has been affixed to this application, the original application will be retained by the Company and I will
  receive a copy identical in form and substance to the original, attached to my policy.

(continued on next page)

• Not applicable in Arizona, Oklahoma, and Vermont:

Any person who knowingly and intentionally gives false or deceptive information when completing an application for insurance or filing a claim, for the purpose of defrauding an insurance company:

- · may have committed fraud, or may have violated state law,
- Arkansas, District of Columbia, Hawaii, Louisiana, Maine, New Mexico, and Virginia: may be subject to fines, denial of insurance benefits, or confinement in prison,
- Colorado: penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company
  or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a
  policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard
  to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance
  within the Department of Regulatory Agencies.

| Signed at (Name of City, State)  | on for a specific to the second of the secon |
|--|--|
| Signature of primary proposed insured, if age 8 or over, or of currently insured person, if policy change  | x John Doe   |
| Signature of spouse (applicable in South Carolina, if proposed for coverage.)  | x  |
| Signature of policyowner (if different from the primary proposed insured) or of existing policyowner if a policy change. If the policyowner is a firm or corporation, give that company's name and have an officer sign below. | X  |
| Signature and title of officer of firm or corporation  | X  |
| Signature of applicant, if different from primary proposed insured or policyowner  | <b>X</b>   |
| Signature of beneficiary, if policy change and rights are limited  | X  |
| Signature of witness<br>(Licensed Writing Representative must witness.)  | X Richard Roe  |
| Licensed Writing Representative's Certification  |  |
| Do you have any information, other than that stated in this applica insured may replace or change any current insurance or annuity is  |  |
| Signature of Writing Representative  | X_Richard Rol  |

| Term Life Policy. Provides a level benefit. Life insurance payable upon death within stated term period. Premiums payable during Insured's lifetime for stated premium period. Premiums will increase annually as shown under Schedule of Premiums on page 3. Not convertible or renewable. Non-participating. |
|--|
|  |